



# management

**General Manager - Dallas  
Dallas, Texas, United States•REF47W**

## **Company Description**

Production Resource Group (PRG) is the world's leading supplier of entertainment and event technology, PRG currently operates from more than 40 locations in North America, South America, Europe, Asia, Australia and Africa. Our facilities include over 1.5 million square feet of warehouse space that house our state-of-the-art inventory of audio, video, lighting, rigging, scenery and automation equipment. PRG serves a range of markets, including concert touring, corporate events, trade shows, special events, theater, television and film. Our company is uniquely qualified to provide the resources and services customers need at any and all sites, efficiently and cost effectively. Our staff offers years of experience serving the specialized needs of each of our markets. For a given market, we can provide a single discipline, such as lighting, audio or video, or we can bundle disciplines for an integrated solution that meets the needs of the entire project.

## **Job Description**

This opportunity involves responsibility for managing and overseeing all of the plans, projects, production efforts, shop functions and other activities for a PRG facility, ensuring growth and efficiency. The work involves managing and overseeing the plans, projects, research and development, manufacturing, service and repair, procurement, equipment acquisition and refurbishment for a technology center supporting the general business of a large entertainment technology rental company. The GM is responsible for fiscal as well as physical oversight of the facility. The facility has a multi-million dollar budget. Areas of responsibility are managed directly and through subordinate managers and staff. The GM is required to travel to other locations as necessary and reports to a senior level company executive.

It is the policy of PRG to provide excellent customer service both internally and externally. Employees are expected to perform all of their duties and responsibilities in accordance with this policy at all times. Manages and oversees the overall function of the depot and such functions as research and development, manufacturing, procurement, service and repair and others as required; Manages and oversees facility and project budgets; Consults with PRG corporate representatives in determining appropriate actions and strategies with regard to staffing, finances, marketing, legal compliance, corporate strategy etc.; Works as a key member of the PRG management team to coordinate equipment repair, technical services, new equipment manufacture and parts supply, purchasing and cooperates with other company officials, facilities and functions;

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Negotiates with vendors to ensure economies of scale and cost savings are maximized for parts and services.

Develops opportunities to generate revenue from activities such as, but not limited to, gobo sales, used equipment sales, third party repairs and service contracts;  
Manages multiple responsibilities, often through subordinate managers, supervisors and other staff;  
Coordinates with other PRG locations to ensure maximum availability of equipment;  
Ensures the communication of PRG technical standards;  
Establishes clear management expectations regarding employee duties, responsibilities and behavior;

**Qualifications**

Experience: 10 years of progressively responsible experience, including demonstrated management experience, in the disciplines(s) for which the incumbent will be responsible;

Education: A bachelor's or higher level degree in engineering, manufacturing or a substantially similar field. Or, an equivalent combination of the above education and experience or other comparable qualifying experience.

**Additional Information**

Knowledge: Thorough knowledge of business practices and principles related to managing an engineering, manufacturing and service division with a large professional and technical staff

Skill: Skill in managing the work of others; Abilities: Ability to manage a complex multifaceted organization; ability to mentor, guide and motivate subordinates; ability to use various automated database and analytical tools to monitor scheduling, productivity, staffing, finances, financial projections, etc.; Characteristics: Leadership; Customer Service orientation; Tact; Professionalism; Physical condition commensurate with the demands of the position.

Candidates are subject to pre-employment substance abuse testing and background check.

To apply please click this link: <http://www.smartrecruiters.com/ProductionResourceGroupPRG/540350-general-manager-dallas>

PRG is an Equal Opportunity Employer

