### U.S. INSTITUTE FOR THEATRE TECHNOLOGY, INC.

USITT Newsletter

Co-Editors: Keith King Mark Wallberg

Vol. XXII No. 6

SPRING 1983

# A Report On The '83 Annual Conference, Corpus Christi

While the local weather conditions were not up to the promises of the Conference Committee, and the gleaming "Chrystal City by-the-Sea" was dumped on with several buckets of water, it did not serve to dampen the spirits, nor the enthusiastic response of more than 1,150 members, exhibitors and visitors to the smoothrunning and interesting Conference events.

We all extend our special thanks, once again to the outstanding Committee led by Victor Siller. While we cannot acknowledge everyone in this small space, special thanks must also go to Flemming, Newlin, Deacon, Marley, Hannon, Wood, Burton, Corriston, Crews, Warburton, Scarlata, Moore, March, Lamb, Starnes and Ramirez — and to their respective organizations' support to their activity in this venture. Without the release time and the financial support of these organizations, the planning of this event would not be possible.

And speaking of financial support, we give cheers to the more than 70 exhibitors who contribute so much to the financial as well as the educational aspects of new technology in our industry. At the Conference there were an additional 9 commercial tables and fourteen noncommercial tables in the exhibit hall. This is definitely a record for the solicitation of exhibitors, and we look forward to the same "old" faces next year, and hope to "coax" some new people to come show their wares.

The programming for the four-day period was staggering, with four sessions running concurrently almost all the time. Commission meetings were held at scheduled times, sometimes three being held at once. If members were involved in an interest group, were responsible for a section, or sat on a standing or Ad Hoc Committee, there was not a chance to begin to take in even a portion of what one might have wanted to see. If there were any

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criticism that I heard amongst the throngs, it was just this objection. We should take heed in program planning with this criticism foremost in mind, to avoid this pile-up of interest groups all happening at the same time in different spaces.

Many of the Commissions, Committees, Interest Groups, Regional Sections, Student Chapters — and even the Officers have reported briefly in other portions of this Newsletter. We hope that you will find this issue of the Newsletter to be most informative, and we hope that you will save it with your Membership Directory, as it serves to update and "unscramble" some of the ins and outs of the activities of the Institute.

Many of you met Keith King in Corpus Christi for the first time, and found him to be efficient, wise to the activities of the group and cordial in the throes of his first sally into the rigors of "Annual Conference Fever". We look forward to his continued good work, along with that of Mark Wallberg, and other part-time staff members who deal with all of the many activities — while trying to maintain some modicum of sanity and organization.

The Board of Directors met for a full three hours for non-stop discussion and policy decisions regarding the business of the Institute. Most members are not aware of the grueling aspect of this type of preparation, this type of thoughtful consideration and the concentration expended by these talented leaders of the Institute, nor perhaps, of the responsibility they feel for the future success of our "business."

Randy Earle reported that there were gains in general membership over the past year and that we could now boast records of 20 active Regional Sections and 7 Active Student Chapters. Newly elected Vice President for this activity Tom Beagle promises to continue the push for further membership development.

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BR. MOLLS

The new Spring Issue of the Journal TD&T (and a handsome issue it is), edited by Arnold Aronson and Kate Davy — with layout and graphics support from Lawrence Luchtel was distributed at the Conference, and by the time you receive this Newsletter, your copy should be in your hands.

Again our thanks to the Texas Conference Committee and the guidance of David Hale Hand in providing an exciting and profitable Conference '83.

While this has been a report of the Annual Conference in Corpus Christi, a more detailed "Report on the State of the Institute" will be included in the next issue of the Newsletter, particularly regarding more specific "facts and figures" regarding the outcome of this annual activity.

You will find in this Newsletter a record of new appointments and how all of this activity is to run. Some Committees have already met to begin their tasks for the New Year, and we all look forward to the increased participation of all members in attempting to make this a successful year.

And, I meant what I said in my banquet speech in Corpus Christi — "I think we know what we are to do, and I believe that we can do it!"

We should all look forward to planting our seeds of ideas, tending them and enjoying the harvest of endless acres and acres of flowers!



Sincerely, Ron Olson President

# **Contributing Memberships**

Associated Theatrical Contractors 307 West 80th Street Kansas City, MO 64114

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American Stage Lighting Co., Inc. 1331-C North Avenue New Rochelle, NY 10804

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**Design Line, Inc.** 6204 Benjamin Road, Suite 209 Tampa, FL 33614

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Electronics Diversified, Inc. 1675 N.W. 128th Street Hillsboro, OR 97123

Gagnon La Forest 930 Wellington Montreal, Quebec H3C 1V1 Canada

General Electric Company Nela Park Cleveland, OH 44112

Peter George Associates, Inc. 420 Lexington Avenue New York, NY 10017

W. Gerriets International, Inc. Box 950 Hutchinson Road Allentown, NJ 08501

**Grand Stage Lighting** 603 West Lake Street Chicago, IL 60606

**Great American Market** P.O. Box 178 Woodland Hills, CA 91364

Grosh Scenic Studios 4114 Sunset Boulevard Hollywood, CA 90029

**GTE/Sylvania** Sylvania Lighting Center Danvers, MA 01923

H & H Specialties, Inc. 2210 North Merced Avenue South El Monte, CA 91733

Hoffend and Sons, Inc. 34 East Main Street Honeoye, NY 14471 Imagineering, Inc. 234 West 44th Street New York, NY 10036

**Ingenieria Teatral, J.B.** Apartado Postal 14294 Candelaria Caracas 101, Venezuela

Irwin Seating P.O. Box 2429 Grand Rapids, MI 49501

Jones & Phillips Associates, Inc. 910 Highland Avenue Lafayette, IN 47905

**Joyce-Cridland Company** P.O. Box 1630 Dayton, OH 45401

Lighting Associates Templates P.O. Box 299 Chester, CT 06412

Lehigh Electric Products Co. Route 222 (RD 1, Box J1) Wescoville, PA 18106

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Lehigh Electric Products Co. Route 222 (RD 1, Box J1) Wescoville, PA 18106

Lighting Associates Templates P.O. Box 299 Chester, CT 06412

Lighting Dimensions 31706 S. Coast Hwy., Suite 302 South Laguna, CA 92651

**Lighting Methods, Inc.** 691 St. Paul Street Rochester, NY 14605 Little Stage Lighting Company 10507 Harry Hines Boulevard Dallas, TX 75220

**Lycian Stage Lighting** P.O. Box 68 Sugar Loaf, NY 10981

**Musson Theatrical, Inc.** 582 Stockton Street San Jose, CA 95126

**Mutual Hardware** 5-45 49th Avenue Long Island City, NY 11101

**R. E. Nicholson, Inc.** 75 West Main Street East Bloomfield, NY 14443

**Oden Theatrical Enterprises** 5743 South Curtice Street Littleton, CO 80120

**Olesen Company** 1535 North Ivar Avenue Hollywood, CA 90028

**Paramount Pictures Corp.** 1651 Gardena Avenue Glendale, CA 91204

**Production Arts Lighting** 636 Eleventh Avenue New York, NY 10036

**Richmond Sound Design, Ltd.** 1234 West 6th Avenue Vancouver, BC V6H 1A5 Canada Rose Brand Textile Fabrics 517 West 35th Street New York, NY 10001

**Jean Rosenthal Associates** 765 Vose Avenue Orange, NJ 07050

Sanders Lighting Templates 5830 West Patterson Avenue Chicago, IL 60634

Secoa P.O. Box 27429 2731 Nevada Avenue North Minneapolis, MN 55427 and 1204 Oakland Avenue Greensboro, NC 27403

**Donald Shulman & Associates, Inc.** 2520 Grand Avenue, Room 303 Kansas City, MO 64108

Stage Engineering & Supply P.O. Box 2699, 825 Karen Lane Colorado Springs, CO 80901

**Stage Equipment & Lighting** 12231 N.E. 13th Court P.O. Box F Miami, FL 33161

**Stagecraft Industries** P.O. Box 4442 Portland, OR 97208

Syracuse Scenery & Stage Lighting Company, Inc. 1423 North Salina Street Syracuse, NY 13208 **Teatronics, Inc.** 101-D Suburban Road San Luis Obispo, CA 93401

**Texas Scenic Company, Inc.** 5432 Jackwood Drive P.O. Box 28297 San Antonio, TX 78238

**Theatre Projects, Inc.** 6758 Eddinghill Drive Rancho Palos Verdes, CA 90274

**Theatre Techniques Inc.** 60 Connolly Parkway Hamden, CT 06514

**Theatrical Service & Supply Company** 170 Oval Drive Central Islip, NY 11722

**Tiffin Scenic Studios, Inc.** P.O. Box 39 Tiffin, OH 44883

**Union Connector Company, Inc.** 149 Babylon Turnpike Roosevelt, NY 11575

**Universe Stage Lighting** 326 West 47th Street New York, NY 10036

Weststar Corporation 2665 Shell Beach Road Shell Beach, CA 93449

Lawrence Kellermann Associates, Inc. P.O. Box 268 Dobbs Ferry, NY 10522

## Nominating Committee

In accordance with the By-Laws of the Institute, a Nomination Committee was formed and met in Corpus Christi, Texas to form a slate of candidates for the offices of Vice President for Liaison and Relations; Vice President for Programs and Presentation; Treasurer; and a slate of ten candidates for the Board of Directors (seven to be elected). The successful candidates shall take office at the 1984 national Conference in Orlando, Florida, The Committee is accepting additional names for consideration in preparing the slate and requests that all such names be submitted by June 1, 1983, to the elected Chairman of the Nomination Committee:

LEE WATSON, Apt. #48 2501 Soldiers Home Road West Lafayette, Indiana 47906

# **American Society of Theatre Consultants**

The American Society of Theatre Consultants met in New York City on January 14, 1983 and elected officers for 1983. S. Leonard Auerbach of S. Leonard Auerbach & Associates was elected president, Bob Wolff or ARTEC, vice president, Ned Lustig of Ned Lustig Associates, secretary, George C. Izenour, director and George T. Howard, director.

The American Society of Theatre Consultants is an organization of theatre consultants in the United States which ascribes to objectivity and excellence in the consulting process for performing arts facilities.

The major doctrine of the organization dictates the highest standards as well as an assurance of experience and a record of achievement for each of its members. The members of the ASTC represent a crosssection of established consultants

throughout the United States whose goal is to provide owners and users who are planning performing arts facilities with the assurance that the consulting services of its members will offer quality and unbiased practical design recommendations. In this way they may attain functional, practical and innovative approaches to the designs of their facilities. Members of ASTC provide objective and non-commercially associated consultation in response to the needs of the project. For further information about the American Society of Theatre Consultants, please contact Mr. Ned Lustig, secretary, at Ned Lustig & Associates, 1226 Mentz Hill Road, St. Louis, Missouri 63128.

## Costume Commission Symposium

will be held August 11-13, 1983 in Minneapolis

Watch your mail for registration information. If you are not on the USITT Costume Commission Mailing List, please contact:

Diane Berg Purdue University Theatre Stewart Center West Lafayette, IN 49707

## Newsletter Publication Deadlines

For Summer, 1983 issue (mailed July
15) DEADLINE June 1
Fall, 1983 issue (mailed October
15) DEADLINE September 1
Winter, 1984 issue (mailed February
15) DEADLINE January 1
Spring, 1984 issue (mailed May
25) DEADLINE April 11

We want to print information about the upcoming events being held by your Section or Commission. PLEASE let us know so that USITT members can plan ahead for your activities.

# Education Commission — Primary, Secondary School Program

The Education Commission is seeking to identify members of the Institute who are either interested in or currently working in theatre at the primary and secondary school levels. The Commission is making an attempt to develop additional programming (both for conventions and for projects) of particular interest to this group of members. If you are a member of this group, please write to: Harvey Sweet, Education Commissioner, Theatre, University of Northern Iowa, Cedar Falls, IA 50614. An effort is underway to establish subcommittees of the Commission to serve the particular interests of a) primary, b) secondary, and c) post-secondary educators and students. Please contact me with your interests and concerns.

# Interview and Job Program Follow-up

The following organizations provide current information on jobs available in the Performing Arts, as well as other areas of Arts Administration. Libraries, School Placement Services, or your local Arts Councils may have copies of them. If you purchase them, the cost is tax deductible.

A T A PLACEMENT SERVICE American Theatre Association Suite 402, 1029 Vermont Ave., N.W. Washington, D.C. 20005

Holds job placement at National Meeting in summer and USITT Conference in the Spring.

### ArtSEARCH

355 Lexington Avenue New York, NY 10017

Published by Theatre Communications Group, Inc., the national organization for the nonprofit professional theatre. TCG does not endorse any of the jobs nor individuals advertising in this publication. Copyright 1983 by TCG, 355 Lexington, New York, NY 10017 (212) 697-5230. Peter Zeisler, Director, Robert Holley, Director of Management Services; Bruce Phariss, Director of ArtSEARCH. Price: \$30 for one year, 26-issue subscription. Lists intern and apprentice positions.

ASSOC. OF COLLEGE, UNIVERSITY & COMMUNITY ARTS ADMINISTRATORS, INC. 6225 University Avenue Madison, Wisconsin 53705

For an annual fee, they send you copies of job descriptions — service based on how many they receive.

NATIONAL ARTS JOBBANK 141 E. Palace Ave. Santa Fe, New Mexico 87501

Jobbank lists full-time, part-time and temporary paid positions in any area of visual, performing or literary arts, arts education, arts administration or other arts-related fields. Internships and other opportunities are published as space permits. All listings published without charge to the employer. OPPORTUNITIES RESOURCES FOR THE ARTS, INC. 1501 Broadway New York, NY 10036

Placement service with very good evaluation sheets and resume information. Gregory Kandel handles theatre placements.

Jean Webster, Administration Liaison

# **USITT Publications**

We wish to extend our apologies to the members of USITT for the delays and confusion about receipt of Newsletters and THEATRE DESIGN & TECHNOLOGY during the past year. Changes of staff and printing firms brought about many difficulties that have now been remedied, and we are back on schedule. We are concerned that you get our publications, and we thank you for your patience.

# National USITT Election Results

The returns of the 1983 Official USITT Ballot resulted in the election of the following officers:

President Elect (1-year term) — James R. Earle, Jr.

Vice-President for Commission and Projects (2-year term) — Richard Devin

Secretary (2-year term) — Henry Tharp Elected to the Board of Directors for a term from 1983-1986 were:

Tom Bliese 1412 Carney Avenue Mankato, MN 56001

Sarah Nash Gates 4 Walnut Avenue Cambridge, MA 02140

Sylvia J. Hillyard Dept. of Drama Univ. of Georgia Athens, GA 30602

David G. G. Laing Facility Development Alberta Culture 1004-104 Avenue Edmonton, Alberta T5J 0K5

John Northway TV Production Services American Broadcasting Co. 7 West 66th Street New York, NY 10023

Jimmie Robinson 7565 E. Harvard Avenue Apt. #105 Denver, CO 80231

Donald C. Shulman 2520 Grand Avenue, Room 303 Kansas City, MO 64108

At the March 23rd meeting of the Board of Directors, Thomas A. Beagle was elected to fill the vacancy of Vice-President for Liaison and Relations caused by the election of Randy Earle as President Elect.

# Southeast Section Elections Held

Elections were held for those people taking office in July of 1983. The term of office will be for two years.

#### CHAIRMAN

Tom Nowell 7108 Richland Drive Lynchburg, VA 24502

VICE CHAIRMAN Deborah Bell U. N. C. G. Greensboro, NC 27412

#### TREASURER

Larry Mullican Univ. of Southern Mississippi South Station Box 5052 Hattiesburg, MS 39406

#### SECRETARY

Delbert Hall La Grange College La Grange, GA 30240

#### REGIONAL DEVELOPMENT Dr. Albert F. C. Wehlburg 485 W. Little Hall

University of Florida Gainesville, FL 32611

#### MEMBERS AT LARGE David Belcher Design Line Inc. 6204 Benjamin Road #209 Tampa, FL 33614

Bill Teague P.O. Box 6386 University, AL 35486

## From the V.P. for Commissions & Projects

It's time to recognize the superb work done by the Corpus Christi Conference Committee, the Commissioners, and the Commission Program Planners in arranging the great variety of excellent programs that appeared at the Conference. There has never been a better balance of programming for all interest groups. Several new projects were begun during the various Commission Meetings during the week from which the general membership should derive longterm benefits: the Health and Safety Commission has started its own newsletter, to be edited by Bennett Taber; an Artists and Craftspersons Bureau will be taking shape from the Education Commission, offering a service to those who seek guest artists, experts, and lecturers for USITT Sections, universities, theatres; a project of the Architecture Commission, using the expertise of all the Commissions, will compile a new theatre planning check list, dealing with questions of coordination and planning for owners, architects, and consultants; the Costume Commission again will be running a summer symposium for costumers and designers in August in Minneapolis; the Orlando Conference will be preceeded by two days of special workshops, one dealing with rigging training and safety, and the other with computers in the theatre. The work of the Commissions and of the Orlando Conference Committee have begun with encouraging momentum at the conference in Corpus Christi. The list of appointed commission leaders and conference planners is printed in this Newsletter so that you, the members, can see the avenues that can be taken to get involved. Your new ideas for projects and your desire to get involved in existing work are encouraged and you are urged to get in touch with the appropriate people. I hope you will find a way to help move the Institute toward serving the needs of all the members in the coming year.

The following pages are a listing of the present USITT Committees and Commissioners. They are arranged under the National Officer to whom they report. Hopefully, this arrangement will make the structure of USITT more accessible to all of us. Richard Devin

#### PRESIDENT

Dr. Ronald C. Olson Kliegl Bros. Lighting Co., Inc. 32-32 48th Avenue Long Island City, NY 11101

#### **Presidential Committees:**

FINANCE COMMITTEE Richard Arnold, Chair Dept. of Theatre Arts Northern Illinois University DeKalb, IL 60115

Sarah Nash Gates, Lawrence Kellerman, Charles Levy, Van Phillips, Joel Rubin, Don Shulman

ENDOWMENT FUND POLICY COMMITTEE Stan Abbott, Chair 3355 Peppermill Drive West Lafayette, IN 47906

NATIONAL LIAISON COMMITTEE John Bracewell, Chair 225 Stone Quarry Road Ithaca, NY 14850

INTERNATIONAL LIAISON COMMITTEE Dr. Joel Rubin, Chair Kliegl Bros. Lighting Co., Inc. 32-32 48th Avenue Long Island City, NY 11101

Eric Fielding, Prague Quadrienalle Coordinator

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AWARDS CRITERIA COMMITTEE Charles E. Williams, Chair Charles Levy, Henry Tharp

#### PRESIDENT ELECT

James R. Earle, Jr. Department of Drama San Jose State University San Jose, CA 95192

# VICE PRESIDENT FOR LIAISON & RELATIONS

Thomas A. Beagle Box 638 Antioch, CA 94509

#### **Committees:**

REGIONAL SECTION FUND STUDY COMMITTEE Lucy Nowell, Chair 7108 Richland Drive Lynchburg, VA 24502

Bob Braddy, Geoffrey Enoe, Steve Greenbaum, Tim Kelly, David Laing, Chris Logan, Jim Pearson

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MID-COUNTRY LIAISON OFFICER: Richard Durst Department of Theatre University of Minnesota Marshall Performing Arts Center Duluth, MN 55812

WESTERN LIAISON OFFICER: Tim Kelly 856 Monroe Street Denver, CO 80206

AREAS OF SERVICE: EASTERN — Chesapeake, Florida, New England, New York Area, Southeastern, St. Laurent, Upstate New York MID-COUNTRY — Delta, Heart of America, Midwest, Northern Boundary, Ohio

WESTERN — Alberta, Northern California, Pacific Northwest, Rocky Mountain, Southwestern, Southern California, Texas, British Columbia

### ALBERTA

Ken Hewitt, Chair 3947 19th Avenue, S.W. Calgary, Alberta T3E 0G5 Canada

#### BRITISH COLUMBIA Ron Fedoruk, Chair

2159 Sandowne Road Victoria, BC V8R 3J2 Canada

#### CHESAPEAKE

Jim Pearson, Chair 18523 Nutmeg Place Germantown, MD 20874

#### DELTA

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William Anderson, Chair Dept. of Speech and Theatre Louisiana State University Baton Rouge, LA 70803

#### 6/Spring 1983

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HEART OF AMERICA Max Beatty, Chair 7909 Cambridge Dr. Shawnee Mission, KS 66208

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NEW YORK AREA Steve Greenbaum, Chair 148 Huntley Drive Ardsley, NY 10502

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SOUTHWEST Geoffrey Eroe, Chair Phoenix College Theatre 1202 West Thomas Road Phoenix, AR 85013

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David Flemming, Liaison Southwest Texas State University Dept. of Speech Communications & Theatre Arts San Marcos, TX 78666

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Richard M. Devin School of Drama, BH-20 Univ. of Washington Seattle, Washington 98195

# ADMINISTRATION LIAISON OFFICER:

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#### Arts Administration Commission Kenneth Hewitt, Commissioner

3947 19th Ave. SW Calgary, Alberta T3E 0G5 Canada

Terry Wells, Vice Commissioner 330 W. 42nd St., Suite 1702 New York City, NY 10036

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Stephen M. Zapytowski, Vice Commissioner: Graphic Standards 2201 California Ave. Iowa City, IA 52240

Fred C. Bock, Vice Commissioner: Internship Clearinghouse Route 6, Box 271 Mankato, MN 56001

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Mary Ellen Rose, Vice Commissioner Trinity University Speech & Drama Dept. San Antonio, TX 78284

Roy Stransky, Vice Commissioner 425 Covington Road Los Altos, CA 94022

Stephen Goldman, Vice Commissioner Design Line, Inc. 5485 Jet Port Industrial Blvd. Tampa, FL 33614 Bennett E. Taber, Vice Commissioner Alaska Repertory Theatre 705 W. 6th Ave. Suite 201 Anchorage, AK 99501

Don Calvert, Vice Commissioner 204 Maple St. New Britain, CT 06051

Frank Mayfield, Vice Commissioner Niles N. High School 9800 Lawler Skokie, IL 60077

#### HOTEL SAFETY CHECKLIST

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#### FACILITIES AND PRODUCTION LIAISON OFFICER: Pete Happe David L. Adams, Assoc. 1701 Boulder St. Denver, CO 80211

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Ron Jeret, Commissioner 116 Lake Street Oak Park, IL 60301

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#### **Engineering Commission**

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John Canton, Vice Commissioner (West Coast) OLESEN COMPANY 1535 North Ivar Ave. Hollywood, CA 90028

Steve Terry, Vice Commissioner (East Coast) PRODUCTION ARTS LIGHTING 636 Eleventh Avenue New York, NY 10036

#### SCENOGRAPHY LIAISON OFFICER: Leon I. Brauner Dept. of Theatre & Drama

Indiana University Bloomington, IN 47401

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Jared Saltzman, Vice Commissioner: Exposition Bergen Community College 400 Paramus Rd. Paramus, NJ 07652

#### **Scenic Design Commission**

Thomas Bliese, Commissioner 1412 Carney Ave. Mankato, MN 56001

### Costume Design & Technology

**Commission** Joy Spanabel Emery, Commissioner Theatre Department University of Rhode Island Kingston, RI 02881

M. L. Baker, Vice Commissioner: Programming School of Theatre Florida State Univ. Tallahassee, FL 32306

Diane Berg, Vice Commissioner: Symposia Purdue University Theatre Stewart Center B76 West Lafayette, IN 47907

#### **Publications Committee**

Lucy Nowell, Chairperson 7108 Richland Drive Lynchburg, VA 24502

Committee Members: Patrick Atkinson, Bridget Beier, Jared Saltzman, Jan Scarlata, David Siegfried

### 1984 Biennial Scenographic Exposition

**Coordinator:** Stephen G. Hild Geo. T. Howard Associates 7046 Hollywood Blvd. Suite 600 Hollywood, CA 90028

#### VICE PRESIDENT FOR PROGRAMS & PRESENTATION

David Hale Hand Stage Engineering & Supply Co., Inc. P.O. Box 2002 325 Karen Lane Colorado Springs, CO 80901

#### **Committees:**

AWARDS & RESOLUTIONS COMMITTEE David Hale Hand, Chair Chuck Levy, John Rothgeb, Vic Siller, Charles Williams

ORLANDO CONFERENCE — 1984 Herb Schmoll, Chair Design Line, Inc. 6204 Benjamin Road, #209 Tampa, FL 33614 Al Wehlburg, Program Coordinator Dept. of Theatre University of Florida Gainesville, FL 32611

TIME & PLACE COMMITTEE David Hale Hand, Chair Lawrence Kellermann, Jan Musson, Henry Tharp

NEW YORK CONFERENCE — 1985 Martin Moore, Chair 353 Sixth Avenue New York, NY 10014

SECRETARY Henry E. Tharp 102 West Boulevard North Columbia, MO 65201

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NOMINATIONS COMMITTEE Leland H. Watson, Chair 2501 Soldiers Home Rd., #48 West Lafayette, IN 47906

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#### TREASURER

John Gallagher 7909B Landmark South Tampa, FL 33615

#### **Committees:**

ENDOWMENT FUND INVESTMENT ADVISOR Don Shulman

LIABILITY INSURANCE COMMITTEE I. Van Phillips, Chair 910 Highland Avenue Lafayette, IN 47905

## **Canadian Membership**

#### as of March 1, 1983

Adam, Daniel Alberta Culture Library Andrews, J. James Atos, Merilee Aubert, Allen W. Ayles, Robyn Banff Center Theatre Barron & Associates Acoustical Consultants, Ltd. Bathory, Zsuzsanna-Lynda Bayly, Edward E. Baynton, Bonni J. Belanger, Josette Bergeron, Jennifer A. Black, Jean Charles Black, Sandy Bogod, Philip Boone, Inge Booth, Mic Bouchard, Normand Broten, Cedric B. Brown, D. J. Brown, Nancy J. C. Buchanan, Douglas Buchik, Pat M. Bunce, Michael G. Bunce, Terence R. Calgary Board of Education Cameron, Robert F. Campbell, Graham Campbell, Stancil Canadian Broadcasting Corp. Canadian Broadcasting Corp. Carrie, Warren J. Catherwood, Webb Central Alberta Theatre Chalifoux, Paul Chisvin, Jack Christensen, Bjarne Connery, Dale A. Cornwell, Gerald Craven, Robin Crighton, Timothy D. A. Dekelver, K. Deutsch, Suzanne Domanczuk, Taras Dorazio, Rossana Downs, Douglas W. Dugan, Rob Eberle, Kathy Errington, Caroline Farrugia, John Feeney, Tom Ferguson, Ian Flaherty, Kathleen T. Fodor, John Foley, R. J. Frye, Sarah E. Garstang, Peter T. Gazale, Alexander

Germain, Julie D. Grant Macewan Comm. College Grondin, Gilbert Harris, Michael T. Hayward, R. W. R. Hemphill, Gerri Hewitt, Kenneth D. Hill, Ross C. Hodson, Paul Hogarth, C. Grant Hogg, Allan S. Hynes, Terry Ingraham, David B. Isacoff, Larry Isom, Steve F. Jennings, Deborah G. Kaelin, Valerie C. Kelman, J. Mark Kerby, Brian W. Keyano College Kresky, Ronald J. La Forest, Gagnon La Regie De La Place Des Arts Laliberte, Gerard Larson, Gavle D. Laurence, Scott L. Lavitt, David Lawrence, Marion Lee, Sheila Richardson Lemaistre, Ian R. Les Bles D'or LUC MacDonald, L. A. Macphee, Michael T. Madill, John D. Mardon, David Martin, Robert W. McCullough, Douglas T. McDowell, John McFarland, Robert L. McHugh, Peter J. McKie, W. M. McKinnon, Bruce A. McKinnon, Peter McMullan, Bruce W. Melanson, W. Mendonca, Richard Millar, Brian Robert Mobbs, Diane Mongerson, Eric Monk, Brian Monty, J. Donald Mooney, Teresa Yvonne Morissette, Ron Mt. Royal College Murphy, Joan E. Myrick, George Nat'l Arts Centre of Canada Nat'l Library of Canada Nat'l Theatre School Nemirshy, Michael R.

Ness, Andrew Noon, Michael Nunes-Vaz, Miriam O'Neal, Richard J. O'Neil, Albert G. Olin, Christopher L. Ott, Charles D. Palmer, George L. Palmer, Murray N. Parker, Doug Patterson, Dean Pieper, Irene M. Pratt, Ian C. Priest, Lynn J. Reznicek, William A. Richards, John Richmond Sound Design, Ltd. Robertson, D. C. Sapphire Stage Co., Ltd. Satchwill, Barton Schnieder, Monty E. Scott, Nigel P. Sellery, Janet Shaw Fest'l Theatre Found Short, D. Perry Silver, Phillip Sloan, Walter K. Smart, Jim Smith, Peter J. Smith. Ruth Anne Southern Alta Jub Aud Stieler, Earl W. Sunderland, Sylvia M. Svenningson, Victur Taugher, M. Theatre Calgary Thompson, R. W. Thomson, Robert J. Thunder Theatre Solutions Turner, Evan B. University of Calgary University of Victoria Urbanek, Peter C. Van Selst, Aegide M. Vancouver Playhouse Vandeursen, Paul Wade, Sharon Walroth, Chris D. Watson, Bob W. Weil, Marianna Welch, Alan L. Well Hung Rigging West, William D. White Ltd., William F. Whitfield, Michael J. Wilbur, John Wilcox, Richard Kent Williams, Bill Wilson, Olive Windrum, P. Susanah Windsor, Univ. of York University Zimmerman, William

# TDTICH

The Theatre Design and Technology Internship Clearinghouse (TDTICH) met during the 1983 conference to review the work of the committee and to determine its future actions. The Committee, under the leadership of Don Stowell and Harvey Sweet, has brought the data collection and dissemination portions of the project to fruition. As of the Corpus Christi conference TDTICH computers hold listings for more than 120 worksite/experience providers. In addition, listings were being provided to all those requests received in the national office, and all backlogged requests should be filled by this time. The committee, now under the leadership of Fred Bock, Mankato State University and Jack Miller, Florida State University, shall continue to increase the number of listings of internships available as well as expand managerial and guidance information for all participants in the internship experience. Any organizations interested in listing internship opportunities with TDTICH should contact the USITT national office (USITT affiliation is not requisite). Any persons interested in obtaining the TDTICH listings should mail the TDTICH ORDER FORM located elsewhere in the Newsletter to the national USITT office.

# Regional Section Programming Arts Administration

Management and administration at both the personal and organizational levels includes skills and techniques that CAN be learned. In this regard, theatre technicians can benefit from the experience of professionals in other fields - many of whom offer free or low-cost services. There is a veritable wealth of assistance available from professionals in law, finance, accounting, marketing, insurance, human resources management, and information systems. All you need to do is dig a little. For example, in Alberta there is an organization called the Alberta Legal Resource Center which will arrange a legal resource (lawyer) to suit the topic, time, place and format of your choice -all at no cost! New York has an organization called "Lawyers for the Performing Arts", and most major law schools offer regular legal clinics. Similarly, both the IRS (US) and Revenue Canada have public affairs bureaus, and there are services of this nature in accounting and

# Internship Legal Issues

Michael B. Goldstein, general counsel for NSIEE presented a paper to the TDTICH program at the national conference in Corpus Christi. Copies of that paper may be purchased from the National Society for Internships and Experiential Education, Suite 307, 810 18th Street NW, Washington, D.C. 20006. The paper is entitled Panel Resource Paper #3, LEGAL ISSUES IN **EXPERIENTIAL EDUCATION and costs** \$6.00 per copy, prepaid. The materials described by Holly Zanville are A CASEBOOK ON PRACTICE IN **INTERNSHIP EDUCATION (price \$12)** by Holly Zanville and Richard Markwood and INTERNSHIP PROGRAM EVALUATION PACKET (price \$5) and may be ordered from WICHE Publications Secretary, P.O. Drawer P, Boulder, Colorado 80302.

insurance. In addition, there are a number of directories published, such as "Training — Marketplace Directory" which is a guide to hardware, programs, services and consultants in human resources training and development.

Obviously, the contacts and services will vary from region to region, however, probably all that is needed is a phone call to put you in touch with the service that you desire. Having obtained a desired resource, you may find that whoever responds to your request will respond with a great deal of enthusiasm and interest, but with a lack of familiarity and/or experience in theatre. This problem can be reduced by combining your professional resource with a person with some theatre experience, but perhaps lacking the complimentary professional knowledge.

Some specific areas of application include:

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— occupiers'/premises liability, professional liability, tax law, agency law, contract law, labor law

- the law as it applies to sale-of-goods, rentals, landlord/lessee, human rights, occupational health

#### FINANCE

 basic business accounting (e.g. accrual or depreciation as they might apply in theatre)
 personal tax advice (when to

- incorporate/when **not** to)
- cost control/responsibility accounting
- lease or buy situations
- cash flow/cash control/cash projection

#### MARKETING

basic principles of marketing (product, price, place, promotion)

--- personal marketing (appearance, interviewing, portfolio)

--- marketing through public services --- fund development

#### HUMAN RESOURCE

- effective communications, conflict management

- group dynamics, the artistic temperament

- effective writing

- supervision, perception, decision-making, delegation

#### **INFORMATION SYSTEMS**

- computer acquisition (lease, buy, timeshare, external services)

- computer system design, implementation, evaluation

- software updates

-- computer use and abuse (security, fraud, privacy)

— non-computer handling of information (information as a resource, intuition, impulse, 'soft' information)

These are, of course, just some of the areas that can quite conveniently be transferred into a theatre setting to provide valuable help and assistance to many theatre technicians and companies.

Future Arts Administration columns will return to this theme, addressing the various areas in turn with greater detail and information.

— Ken Hewitt,

Commissioner

# **Minority Directory**

A Directory of Minority Arts Organizations has been published by the Civil Rights Division of the NEA. The directory contains addresses phone numbers, contact names and brief descriptions of more than 400 arts organizations from across the country. These organizations include non-profit performing groups, presenters, literary and visual art centers, and community centers with significant arts programming. All have leadership and constituency that is predominantly Asian-American/Pacific Islander, Black, Hispanic, Native American, or multi-racial.

A limited number of free copies of the directory are available from the Civil Rights Division of the NEA, 2401 "E" Street, NW, Washington, DC 20506. Those interested may request the book in writing or call the Division at (202) 634-1640.

## COSMAK'S CORNER

## **Children's Touring Shows Reap Adult Costume Ideas**

Touring any kind of show poses additional problems for a costumer above and beyond the normal designing and construction demands. CSU, Fresno costumer-turneddirector, Jan Bryon, was kind enough to share with COSMAK readers the following quick notes, reminders, and suggestions regarding children's productions, and costuming.

#### A REFERENCE BOOK

Not a new book, but a wealth of ideas for children's touring shows can be found in James Crider's "Costuming with Basics and Separates." Great beginnings for quick costume changes over basic leotard and tights. Colorful and saves many fitting sessions and problems.

#### **ACTOR'S RESPONSIBILITY**

Each character had own travel garment sack or bag. Crew was responsible for repairs and care; but actors were responsible for keeping track of their own costume pieces.

#### CARE

Of course, materials should be washable and durable, preferably needing no ironing. Some ironing is avoided by blow-drying in machine. Note: Upholstery fabrics are quite durable and do not wrinkle and are washable. Bound edges add to durability. Dyed thermal shirts and underwear and overalls travel with little care and repair.

#### WEIGHT AWARENESS

This point best made by example: Giant cloud monster made of layers of thin foam over muslin base. Not only lightweight but thoroughly collapsible (stuffed in plastic garbage bag for touring).

#### CHOREOGRAPHY WITH COSTUMES

Do not wait until dress rehearsals to coordinate costume changes. Early blocking should include intricate costume changes including pieces and separates.

#### AGING BEFORE YOUR EYES (as in Rip Van Winkle)

Change head and hair silhouettes by changing hats (with or without hairpieces) instead of changing complete wigs. Body changes can be quite quick with oversized shirt and vest and elastic at waist of pants to make room for padding pouch to be inserted. Duplicate padded vest or coat also lends toward quick silhouette change.

#### THOSE SLIPPERY FLOORS

With children's shows being quite active and cafeteria or stage floors not always in the best of condition for performances, without a doubt, tennis shoes still seem to be the best answer. They seem to be able to take even the slipperiest of floors. They can be painted and/or dyed.

## UCTA Publishes Directory of Theatre Administrators' Programs

The Chief Administrators' Program (CAP) of UCTA has just released the revised, second edition of the CAP Directory of Theatre Administrators and Programs for 1982-83. It is designed as a 55-page mailing list arranged in zip code order. State headings are included as points of separation throughout, with the Virgin Islands, Puerto Rico and Canada also included. The directory is published in the form of a xerographic master so that standard mailing labels may be photocopied directly from it. A total of 1.657 theatre programs and administrators have been incorporated into the directory. The revisions include 151 additional listings and 753 changes to make it the most accurate mailing list of its kind. To obtain your copy, send a check or purchase order for \$10.00, payable to CAP Directory/UCTA, c/o Vincent Angottii, College of Fine Arts, University of Evansville, P.O. Box 329, Evansville, IN 47702.

## Annual Awards Banquet

On March 26th in Corpus Christi the following awards were presented by the USITT Board of Directors at the Annual Banquet:

To Paul Baker — The Thomas De Gaetani Award

To Leland H. Watson — The 1983 Founders Award

To Peter L. Feller — The USITT Award

Mr. Baker and Mr. Watson were present to receive their awards.

#### LAST BUT NOT LEAST... A PURPLE OBSERVATION

When children were asked to draw pictures of what they remembered or liked best in a group of shows, the color that kept being used by children in their drawings was...purple. Perhaps the classes only had purple crayons available, but it is at least something to be aware of.

Thank you, Jan Bryon, for sharing with us some of your costuming observations while directing and producing and touring children shows.

## ACUCAA Summer Workshops

Workshop on "Managing The Future"

> June 5-10, 1983 Madison, Wisconsin

### Seminar on Consumer Behavior in the Arts

July 6-8, 1983 Madison, Wisconsin

## Basic Workshop for Presenters of the Performing Arts

July 10-15, 1983 Spring Green, Wisconsin

### THE ACUCAA WORKSHOP on

"Managing The Future," June 5-10, will focus on trends, current and future. In a time of rapid change and increasing problems, this workshop will deal with immediate and potential needs of arts administrators, helping them develop strategies for not only survival, but success.

THE FORMAT will include general sessions and working groups conducted by leaders in a number of fields. Two full days will be devoted to possible future scenarios and adaptive strategies. One day's session will deal in depth with the difficulties of making staff changes; another, the need for positioning an organization. The final day we will focus on making change work and your role as a leader.

#### WORKSHOP TOPICS:

- A Framework for the Future
  - Future Threats and Opportunities
  - The Technological, Economic,
  - Political, and Human Values to Come • Tomorrow's Arts
- Strategic Planning For the Future
  - Conducting Self-Analysis
  - Developing a Strategic Matrix:
  - Portfolio Approach
  - Allocating Resources
- Managing Staff and Program Changes in Difficult Times
  - Setting Organizational Goals
  - Restructuring Staff Responsibilities and Priorities
  - Establishing Standards and Appraising Performances
  - Terminating Personnel
  - Managing Change and the Resistance To It
  - Managing Stress
- The Importance of Image Today: Positioning Your Organization

- How The Public Views You: The Perception Is The Reality
- A Total Public Image
- An Effective Promotions Campaign
- Effecting Change: Leadership Development

## THE ACUCAA SEMINAR ON

**CONSUMER BEHAVIOR** in the Arts, July 6-8, will give you a unique opportunity to explore the reasons people do and do not participate in the arts. Some of the questions to be addressed are:

- Who Are Arts Audiences?
- What Are The Values and Benefits' Audiences Derive?
- What Motivates People To Attend and Participate?
- What Are The Barriers To Attendance And Participation?
- How Can We Communicate More Effectively?

These and many more areas of concern will be discussed by outstanding researchers and authorities in their respective fields.

This seminar may be a "first-of-its-kind" in the arts and be a benchmark in helping you better understand your arts consumers.

### THE ACUCAA BASIC WORKSHOP FOR PRESENTERS OF THE

**PERFORMING ARTS,** July 10-15, is a major training program for both newcomers to the field and administrators desiring new approaches to fundamental skills. It is hailed as "the best of its kind" by previous participants.

**WORKSHOP TOPICS** will be presented in general sessions throughout the week as the groups take a step-by-step approach to their "case," and integrate the information and techniques into their final season's plan. Topics include:

Planning a Season Finding and Selecting Artists Budgeting Negotiating and Contracting

Pricing Market Planning Residencies Publicity and Promotion

You will be backed up by personal coaching and counseling from experts as you get involved in each step in the operation of a typical performing arts presenting organization.

### **REGISTRATION FEE** of \$225 for

ACUCAA members, \$275 for nonmembers, includes all workshop sessions, the Performing Arts Handbook, and a variety of supplemental materials. The difference between member and nonmember fees can be applied to ACUCAA membership. A \$50 non-refundable deposit must accompany each registration. Balance of payment must be made by June 17, 1983.

FINANCIAL ASSISTANCE is available from ACUCAA through a grant from the National Endowment for the Arts. Write ACUCAA for a scholarship form. A limited number of partial scholarships of \$125 are being offered.

#### For Further Information Contact: ACUCAA

ASSOCIATION OF COLLEGE, UNIVERSITY, & COMMUNITY ARTS ADMINISTRATORS 6225 UNIVERSITY AVENUE MADISON, WI 53705 (608) 233-7400

## NYU Opera Studio Receives \$90,000 Gift

A gift of \$90,000 to New York University's School of Education, Health, Nursing, and Arts Professions (SEHNAP) by the Kurt P. Reimann Foundation, Inc., will allow for the expansion of NYU Opera Studio productions, it was announced recently by SEHNAP Dean Daniel Griffiths. The opera studio will be renamed the Kurt P. Reimann Opera Studio at NYU.

The NYU Opera Studio, dedicated to the production of contemporary American opera, is now in its third year. Under the artistic direction of the internationallyrecognized conductor Thomas Martin, the opera studio has mounted one full-scale production a year. According to Jerrold Ross, associate dean for program development at SEHNAP, "The gift is particularly significant because there are so few outlets for the production of American opera."

The Reimann gift makes it possible forthe opera studio to remount its late spring production as part of NYU's Summer Musical Theatre Program. This summer, two musical variations of the same theme will be produced. The opera studio will present V. Giannini's opera, "The Taming of the Shrew," in June. In August, the Summer Musical Theatre Program will stage Cole Porter's "Kiss Me Kate."

The Summer Musical Theatre Program was founded in 1977 by Professor John V. Gilbert, department of music and music education, and Professor Stephen Palestrant, from the program in educational theatre. Graduate students from across the United States and from abroad spend six weeks in New York studying musical theatre production, culminating in the staging of a full-scale musical.

# **TDTICH Order Form**

The Theatre Design and Technology Internship Clearinghouse provides listings of internships in the following areas:

□ ADMINISTRATION

- □ DESIGN
- □ MANAGEMENT
- □ TECHNICAL PRODUCTION
- $\Box$  COSTUME TECHNOLOGY
- □ MANUFACTURING AND SALES

Mark areas of interest above and  $enclose_{k,u_k,v_k} = \sum_{i=1}^{k} \sum_{j=1}^{k} \sum_{j=1}^{$ 

 $3.00 \text{ x}_{areas} =$ enclosed.

#### Mail this order form to:

US Institute for Theatre Technology 330 West 42nd Street, Suite 1702 New York, New York 10036 FROM:

Name: \_\_\_\_

Address: \_\_\_\_\_

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\_\_\_\_\_Zip\_\_\_\_

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